



"Dear valued Members,
Associate Members
and Friends"



WELCOME TO PCAM 1ST ROADSHOW

ORGANISED BY
THE PEST CONTROL ASSOCIATION OF MALAYSIA
VENUE: SAFIRA COUNTRY CLUB, SEBERANG JAYA
DATE: 02 September, 2007

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TAKE HEED OF YOUR OWN ACTIONS AND ITS REPERCUSSIONS!!!

On 12 Sept.2007, Report No:015801/07 was made in Pandan Indah Polis station by the President, Mr Ang Tan Loong and En. Wahid Udin, the Deputy President of the Pest Control Association of Malaysia.

Our National Association, once again, is writing to all members & friends to continue to maintain our Pledge and Loyalty to our President who has served the National Association with great energy, passion and sacrifice and his self-less attitude have made him a household name of great integrity and servitude in our Pest Control fraternity & industry as a great National Association leader not to be destroyed by defamation and assassination of such a great character by irresponsible, selfish, evil-thinking mere humans.

A letter of pledge and support by the Executive Committee of the Pest Control Association of Malaysia was made on the 12 Sept.07 and we, the Exco, stand by this letter to Mr Ang Tan Loong as our National Leader and President of the Pest Control Association of Malaysia who have served unselfishly and sacrificed so much of his personal time, effort and money to lead our National Association to where we are today.

Mr Ang Tan Loong, a man of great calibre and a household name in our Pest Control and Fumigation Industry in Malaysia and internationally around the globe.

We would like members to monitor and probe deeper and discipline the irresponsible.

It is deemed only right that the Association basing on the constitution should take the necessary course of action to discipline members who violated the Constitution.

In this case, TWO of our members, have violated Article 7 (2) of the constitution and hence is subject to disciplinary action of the Association.

Upon receiving this poison letter, the First Member should have sent to the PCAM Secretariat Office instead of sending the mail to the 2nd member's office e-mail address which could be published and read by anyone from the 2nd member's office, hence violating Article 7(2) of the Association's constitution.

(Continue pg.11)

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EDITOR'S NOTE

ANDROO SUNG

You shall not misuse other people's name and bear false witness

The name of the President of the Pest Control Association of Malaysia, Mr Ang Tan Loong is very special and must be respected by all members of the Association and alike in the Pest Control Industry. Special because of his sacrifice, servant leadership by example, and his passion to raise the standards and professionalism in the Pest Control & Fumigation industry. He has served in the Exco in various capacities like the VP for Membership & Projects since our inception in 1994; & ultimately the Number one post: the Presidency. And we have witnessed the increasing recognition of the National Association of Pest Control in Malaysia and abroad.

Despite of his sacrificial contribution, not everyone appreciates it: just like Abraham Lincoln, Martin Luther King, John F. Kennedy, Winston Churchill, Prophet Mohammed or even Jesus Christ. Nonetheless, there will be some members or human beings who do not care and honour these great men's special deeds!

"You shall not misuse the name of your Beloved President" who represents the good office of the Pest Control Association of Malaysia.

When we respect someone, his name is important to us. His name tells us who he is and what he has done for us. We say his name with love. Ang Tan Loong's name is special to us because he holds the office of the President and we love the Association. Whenever we use his name we must do so with love & care for he is the EPITOME & PERSONIFICATION of the Association. If we love his office & the Association, we will praise his name & not let any evil-doer misuse his wonderful name. Let us join hands to defend his name and the good office of the Association which the President and the members have over the years, LABORIOUSLY created a household name of the Association through his leadership!

"You shall not give false testimony"

The Association wants everything we say to be true. So we must not tell lies. We must not harm people by what we say. Sometimes we say things about others that we know are not true. Sometimes we do not say the things we know are true. That too is wrong. The Association wants us to use our tongues to tell others the truth about the President.

Have you ever told lies? Can you remember why and what happened? Did you get found out by people? Who knows – even if you think no one has found out, one day the truth will come out. What is the opposite of lies?

Taming our Tongue

Remember, our tongue is a small part of the body, but it makes great boasts. Consider what a great jungle is set on fire by a small spark. The tongue also is a fire, a world of evil among the parts of the body. It corrupts the whole person, sets the whole course of his life on fire, and is itself set on fire by hell. We pray that you will NOT use your tongue to hurt others which you would regret for the rest of your life.

Join PCAM Now & Make a difference

MPSJ FORUM SUMMARY REPORT

- PCAM Secretariat

29 August, 2007

Time: 2.30pm *Place: PCAM Lecture Room
Total Attendance: 32 * Exco: 11 out of 15 Attended

Documents circulated to attendees:

1. MPSJ Issue circulated to all PCOs dated 10 Aug.2007 by Exco Member Mr Wan Kong Meng as the Organizing Co-ordinator
2. President's e-mail to the Sun newspaper dated 20 July,2007: Subject:MPSJ
3. Secretary's e-mail to the Exco dated 24 Aug.2007 pertaining to the meeting with MPSJ dated 23 Aug.2007
4. 5 Questions raised by one member dated 20 April,2007 before the AGM
5. 7 Questions raised by Raymond Lee to the Exco
6. Garuda Pest Control's complaint letter against the MPSJ dated 3 Aug,2007
7. RM Pest Control (M)Sdn Bhd complaint letter dated 22 June,2007
8. RM Pest Control (M) Sdn Bhd 's client complaint letter dated 22 June,2007



1. The President updated the status of the MPSJ Issues.
2. Raymond Lee of Pest Dynamics not in favour of discussing those issues raised by him in this forum even though some of them were relevant.
3. Winslow Wong briefed the members of the MPSJ meeting dated 23 Aug.'07 which were attended by PCAM Secretary, Exco Members: Winslow and Azlina.
4. Mr Ng of NLC raised that there was no minutes documented from MPSJ pertaining to the meeting dated 23 Aug.07 and therefore the meeting with MPSJ was considered not official.
5. Raymond Lee raised that PCAM did not make proper stand on the MPSJ issue. However, he did not register with MPSJ and some of his business opportunities were sacrificed.
6. The President at this juncture, suggested to have a block registration on behalf of all our members and there should be no necessity of forms for application.

Those affected by the MPSJ ruling and raised to PCAM were as follows:-

- | | |
|--------------------|------------------------|
| 1. RM Pest Control | 2. Garuda Pest Control |
| 3. ISS Hygiene | 4. Anti Pest |
| 5. Pestown | 6. Pied Piper |
| 7. Selayang Pest | 8. Roachantra |
| 9. Transpest | 10. Pemms Pest |
| 11. QS Builders | 12. James White Ant |
| 13. Stopest | 14. Xterminax |
| 15. Vector Control | 16. Dynapest |

7. Legal Advisor, Mr Kenny Ng declared that there is no law to implement this ruling of registration and deposit by MPSJ. There is no locus standi for PCAM to pursue legal proceeding against MPSJ. However, he suggested that those affected should lobby with each other to create a case against MPSJ. He continued by saying that PCAM can take MPSJ to court as a declaration and let the court decide on it.
8. Mr Yoong of AntiPest passionately pleaded to all those present to support their stand to PCAM Exco to pursue the struggle for the members as he said that all the members will in the long run suffered with this ruling.
9. Mr Richard Ng of NLC suggested to all present to make a decision to give a mandate to PCAM to pursue the matter with MPSJ through legal means if MPSJ is still stubborn to implement such rulings on the Pest Control companies.
10. A mandate was given to the PCAM Exco unanimously by the show of hands.

PCAM EDUCATION & TRAINING CENTER

Pesticide Applicators License (PAL) &
Assistant Pesticide Applicators License (APAL) Program

One of the important functions of The Pest Control Association of Malaysia (PCAM) is to provide short educational courses to cater to the needs of the Pest Control Industry, especially our Members.

To-date since 2006, PCAM had organized 7 short courses for Members namely:

1. Comprehensive Fumigation course 1 - May, 2006
2. Comprehensive Fumigation course 2 - May, 2006
3. Pesticide Applicators License course - September, 2006
4. Customer Care and Service skills - November, 2006
5. Green Card Compliance (CIDB) - January, 2007
6. Pesticide Applicators License Course - Mar 2007
7. IPM & HACCP in Food Industry (AIB) - May 2007


Johnny Ooi
Vice President:
Project Development



As you are fully aware, Pest Control Operators and their technicians are required to be licensed to practise pest control business & its operations especially pesticides usage & its application. With this objective in mind, PCAM once again is conducting this program to prepare members for the coming PAL/APAL exam on 5 Sept. 2007.

And this is what we did on the 22 & 23 August, 2007 (Wed & Thurs). The response this time is not just overwhelming but fantastic. Our own lecture room was full capacity with 37 participants. The interesting note is that non-members supported about 46% of the seats. This augurs well for the industry as more and more NON-MEMBERS who are related to our Industry want to know more about Pest Control knowledge and Practices. We have participants from Fumikalla, Agrohost International, Teck Guan Estate Supply, Universal Base Sdn Bhd and Government Agencies like Alam Flora and Muhibah Perkidmatan etc.

So Pest Controllers and your staff, beware! The customers that give you the orders are getting more knowledgeable about your product and services. The only way to enhance your staff quality is to provide more educational & technical training to prepare & upgrade your professionalism in the Industry.

Thank You For Taking Your Precious Time To Read This Announcement

Our next PAL/APAL training program will be organized in March 2008.
Do register early by forwarding your details to our PCAM Secretariat office.



PCAM EXCO 2007 - 2009

President
Ang Tan Loong

Hon Secretary
Gnanasambathan

VP Membership
Chang Yee Seng

Legal Advisor
Vijay & Co

VP Project Development
Johnny Ooi Juan Lee

Committee Members
Wan Kong Meng, Ashby Foo,
G. Subramaniam, Selvarajan,
Gan Wilson, Edward Gana,
Azlina Bte Amran

Deputy President
Wahid Udin Ali

Hon. Treasurer
Christopher Lim

Hon. Member (Professor)
Dr. Lee Chow-Yang

VP Communication
Shubhi bin Abdul

PCAM Secretariat
Joey Ho

NORTHERN REGION - 1st Roadshow Report:

by Chong Yee Seng - PCAM VP:Membership



Our first roadshow organized by The Pest Control Association of Malaysia was held on **2 September 2007 (Sunday) at Safira Country Club, Seberang Perai Tengah, Penang** where we have invited most of the pest-control players in the Northern region with the assistance from our Northern Region Representative, Mr William Khiung.

I, on behalf of the PCAM officials namely the President, Deputy, VP:Projects, the Treasurer & an Exco Member, wished to thank the following who have spend their precious time on a Sunday to support our roadshow.

No.	Companies
1	Popular Pest-Control
2	EC4U (M) Sdn Bhd
3	Aero Pest Services
4	United Fumigation Sdn Bhd
5	Phoenix Pest Terminator
6	BC Pest Technology
7	Anteater

No.	Companies
8	Suria Pest-Control
9	Mercury Pest-Control
10	Rentokil Initial
11	Abadi Hygiene
12	Renpest
13	NLC General Pest-Control

A total number of 13 companies participated in the event with lunch provided with the courtesy of PCAM followed by an overview and dialogue session between the Exco and the participants.



OBJECTIVES

1. To meet & fellowship with members and non-members
2. To encourage more non-members to join the Association

Matters and suggestions brought up were as follows: –

1. To scrutinize on unlicensed pest-control companies as requested by PCAM member.
2. Questions on using unregistered chemical such as Arsenic Trioxide was still used by some unscrupulous pest-control companies.
3. Request the PCAM to publish requirements and standards needed by the authorities for awareness to consumer in our Pest-Link
4. Suggestion of the warranty period for Pre- & Post-Corrective Soil Treatment to be published in the Pest-Link.

Despite the low attendance, the Exco at least, manage to gather some important feedbacks from those presence which the Exco will be able to work on for the betterment of our dear Members.



President's Opening Speech



Participants at the Road Show, Seberang Perai



PERSPECTIVE IN TERMITE MANAGEMENT IN BUILDINGS AND STRUCTURES IN MALAYSIA

- BY PROFESSOR DR LEE CHOW YANG

Termites are a highly destructive group of insect pests in the urban environment. The damage they cause to buildings and structures was estimated at about US\$22 billion world-wide in the year 2000. Termite management constitutes a substantial proportion of the pest management industry business in Malaysia, Singapore and Thailand. Approximately RM50 million is being spent each year on termite management and it is generally believed that the total cost of repair for termite damages is about 3 to 4 times higher than the total cost for its management. Over the past several years, termite infestation has received relatively wide coverage in news reports in Malaysia, especially when heritage buildings, schools, army camps and human lives are involved.

From the ecological perspective, termites are considered as beneficial insects. They help to break down fallen trees, woods and other dying plant matters in the tropical rain forest. They also served as food source to other insects and animals, and playing an important role in nutrient recycling in the forest. In some parts of the world (eg. Australia Northern Territory), huge termite mounds can serve as tourist attraction. In South East Asia (eg. Malaysia and Singapore), the culture of worshipping termite mounds is common especially among some local communities. Those who worship termite mounds believe that they can bring wealth, luck or even realising a wish. Termites are also consumed as food. Some believe that consuming live termite queens can cure them of asthma and other lung-related diseases, in addition to serving as aphrodisiac!



Being located in the tropics, Malaysia is blessed with a rich termite diversity. A total of 175 species of Malaysian termites have been described. Among those species found in Malaysia, only three species are commonly known to attack buildings and structures in Malaysia. They are *Coptotermes gestroi*, *Coptotermes curvignathus* and *Coptotermes kalshoveni*. These three *Coptotermes* species are all cryptic species and do not build mounds. The mound-building species (eg. *Macrotermes gilvus*, *Macrotermes carbonarius*, *Globitermes sulphureus*) are not those that normally attack buildings and structures in Malaysia. They only contribute to less than 10% of the total subterranean termite infestation. Other perimeter species that can be found in and around buildings and structures include *Microtermes pakistanicus*, *Odontotermes* spp, *Microcerotermes* spp, etc.

Having an accurate termite taxonomy is important in pest management. This will help to avoid duplicative testing of termite management strategies, and information generated from different countries may be applied or adapted by one another, thus saving time, resources and money. If there are taxonomic confusions, or having wrong name applied to a particular pest species, pest management decision may be made based on misleading or wrong information. Modern techniques such as the use of mitochondrial DNA genes have been popular and able to reveal relationship among populations and to differentiate species. With the combination of morphometric and molecular characters analysed under phenetic and cladistic assumptions, this has made inroads in our knowledge of termite taxonomy.

In most situations, termite infestation can be prevented or detected at an early stage. Based on surveys carried out in Malaysia on premises that were infested by termites, the door and window frames, wooden flooring and built-in cabinets were found to be most prone to termite infestation.

For the past a few decades, buildings and structures are protected by administering a chemical barrier between the building and the soil. This is done before any building or structure is constructed. The barrier treatment will protect the building from penetration by foraging termites through the soil by repelling the termites away.

More recently, there has been an increasing popularity in the use of non-repellent termiticides. This characteristic is unique because termites will not be able to detect the presence of the treated termiticide, and thus will continue to forage through the soil until the demise or suppression of the whole colony. These compounds have a delayed mode of action that allow termites to forage freely in and out of the treated zone, thus promising a greater impact to the whole colony.

For post-construction treatment, several methods can be engaged through a pest management company such as spot treatment, corrective soil treatment and baiting. Spot treatment, the least expensive one, is done by puffing an insecticidal dust into the mud tubes. However, this is a symptomatic treatment and often provides management for a short period of time.

Corrective soil treatment is conducted by pumping termiticides into drilled holes along the inner/outer perimeter of the house. The distance between two holes is an extremely crucial factor to ensure a continuous chemical barrier beneath the house upon application. If the distance between the holes is too wide apart, the gap will be present and this will allow subterranean termites to tunnel into the house. It is also important that the pest management company that is carrying out the treatment follows the recommended dosage of termiticide as suggested on the label.

Baiting is a passive management method which requires the termites to feed on baits containing insecticide (or insect growth regulator). The bait is normally consisted of cellulosic material (eg. paper, or cellulose powder) that has been impregnated with a toxicant. Upon feeding by the termites, the bait will subsequently be transferred to other colony members through a food-sharing behaviour called trophallaxis and will gradually cause the termite colony to be suppressed or eliminated.

Although baits may be found to be effective, it is important to note that they are only effective against lower termites from the genus of *Coptotermes* and *Schedorhinotermes* (family *Rhinotermitidae*). Higher termites from family *Termitidae* are normally not responsive to baits. This situation is not unique to Malaysia, but also to Thailand, Singapore, Indonesia and Australia. As there is a wider range of pest termite generally consisting of both lower and higher termites in Southeast Asia and Australasia, such situation may pose a challenge to pest management professionals because baiting only works against certain species. The complication is further aggravated when a structure is attacked simultaneously by more than one species, or in succession by different species upon the suppression or elimination of the first species by termite bait.

In the lecture, Professor Lee provided a comprehensive talk on the pest status of termites in Malaysia, the damages they cause to the urban structures, important biological and behavioral characteristics, detection methods and the various management strategies available. He also discussed the challenges faced by the pest management industry in relation to subterranean termite management in Malaysia, and future perspectives and opportunities.

Dr. Lee Chow Yang Professorship installation
Venue: Dewan Budaya, Universiti Sains Malaysia,
Pulau Penang.
Date: **3 Sept, 2007**



Happenings around our Pest Control Fraternity



Month of Aug. Sept. & Oct.07



Mr. Fong congratulating Mr Ng Lup Chiew of NLC for his contribution in the Pest Industry whilst Mrs Rachel Ang, wife of the PCAM President, waited for her turn in the Prizes/Souvenirs Appreciation."



Foggers Marketing celebrating its 20th Anniversary Mr. Fong Kim Hon giving away prizes & souvenirs



PCAM member Simon Hoe of MSR Green Corp. shows his lucky draw 5th Prize (iPod) Croplife Annual Dinner



PCAM Officials Group Photo at the Malaysia Croplife Association's Annual Dinner, One World Hotel, Bandar Utama, PJ on 26 Oct. 2007



Croplife Dinner Highlight: Belly Dancers



Abadi Hygiene celebrating its Chairman's 60th birthday Mr Terry Kong (seated center) who was one of the initiators for the formation of PCAM



Our PCAM Treasurer, Mr. Christopher Lim receiving his lucky draw 22nd prize

PCAM Membership Growth Report for 2007

PCAM has grown from strength to strength with the following joining our Family:-

Item	Joined	Name	Mem'ship	Location
1.	5 Jan	Brussia Corporation	0262	Brunei
2.	21 Feb	Imaspro Resources Sdn Bhd	0263	Tmn Intan, Klang
3.	7 Mar	Smart Harmony Sdn Bhd	0264	Georgetown, Penang
4.	11 Apr	I Control (M) Sdn Bhd	0265	Pandan Perdana, KL
5.	12 Apr	One Stop Premium Sdn Bhd	0266	Kepong, KL
6.	13 Apr	CL Graphics Sdn Bhd	0267	Pandan Perdana, KL
7.	3 May	Fumiserv Enterprise	0268	Prai, Pulau Pinang
8.	11 Jul	Amsil JJ (M) Sdn Bhd	0269	Magistrate Sq, Seremban
9.	18 Aug	Ideal Pest Sdn Bhd	0270	Subang Jaya, Selangor
10.	3 Aug	KL Pest Control Sdn Bhd	0271	KL Centrept, Batu Caves
11.	23 Aug	Anteater Pest Control	0272	Seberang Prai, Penang
12.	11 Aug	DC Hygiene (M) Sdn Bhd	0272	Shah Alam, Selangor
13.	9 Aug	Fumipest Sdn Bhd	0274	Bdar Bt Tinggi, Klang
14.	7 Aug	MSR Green Corp.(S)Pte Ltd	0275	Bizlink Centre, Singapore
15.	9 Aug	Termikil Services Sdn Bhd	0276	Sri Kembangan, Selangor
16.	27 Aug	Nasmal Pest Sdn Bhd	0277	Tmn Desaria, Petaling Jaya
17.	19 Sept	Propest Control Services	0278	SS4, Petaling Jaya
18.	2 Oct	Safwan Pest Sdn Bhd	0279	Puchong Utama, Selangor
19.	2 Oct	Ogre Pest Control	0280	Puchong Utama, Selangor
20.	25 Oct	Save Pest Control	0281	Tmn Yarl, Kuala Lumpur



Chong Yee Seng
Vice President:
Membership

**What fantastic growth!!!
20 new members till Oct.07
And more joining PCAM in Nov. & Dec.2007**

With negative membership growth last year 2006, there was a reversed turnaround of 20 new members, signaling more new members to join our PCAM family as more Pest Control Operators, Fumigators, Suppliers, related Industry players as well as Sympathizers etc. recognize the importance & value of joining the Association to keep in connecting & networking in the Pest/Fumigation business circle through the Association. Updates, Education, Regulatory compliance, **One Voice as a Family** (eg. Majlis Perbandaran Subang Jaya (MPSJ) Issue) as well as Pro-Public awareness are vital to the development and progress of our Pest Control and Fumigation Industry.

Congratulations to **Mr Ang Tan Loong, our President & the new PCAM Exco 2007** who have tirelessly and sacrificially showed their true calibre to champion, serve & care for the needs of the Members and friends. The Association as a collective body of members have proven its true worth and quality as mentioned in the Editor's note - Pest Link Issue 11 when it was revived in Oct.2005:

"An Association is a very powerful entity if properly used. Its power far exceed that of an individual person or company when a voice is required to be heard or collective actions recognized. That is the wonderful strength of an Association. Any Association has a common objective of simply looking after the well-being of its members. And this is what the Pest Control Association of Malaysia (PCAM) intends to do- to look after its members!!"

Deputy President's Message (continue from pg.1)

Again, the 2nd member should know the constitution, being an Exco Member, but grossly violated Article 7(2) by sending the letter to other members of whom some of them have office e-mails which again could be circulated by anyone from their office instead of sending to the PCAM Secretariat office. As members of our National Associations, the 1st and 2nd members should know their duty of care and secrecy on such grave matters and also be very prudent and discreet in the execution of sending such mails through e-mails which have very wide and deep repercussions especially so in poison letter by people who have the intentions to belittle, defame, assassinate the character and reputation of our upright and noble President, Mr Ang Tan Loong with malicious intentions and incite racial issues to disrupt the smooth administration of the growing popularity of our dear Association by attacking our President's office!

Hence, PCAM is in the midst of serving Suspension Letters to the 2 Members so as to explain and show cause why disciplinary actions should not be taken against them. Just as the Police and the Lawyers are pursuing the case in process of administering justice, the Association will also in conjunction do our part by upholding our constitution and abide by it.

The Association will not tolerate those who violated the Association's Constitution and those who has malicious intentions to disregard, discredit, and destroy the good name and good office of those serving the Association especially our President.

Wahid Udin

PCAM Disciplinary Chairman

PCAM Deputy President

Up coming Events/Activities

1. How to be an Intelligent PCOvehicle User
(Tentative date Jan.08)
2. Basic Fumigation Course for Technical Operators
(Tentative date Jan.08 or Feb.08)
3. "Effective Communication" – PCAM Training Program (21 Nov.07)
pcam@streamyx.com
4. 2nd PCAM Road show: Sabah & Sarawak (Nov/Dec.07)
pcam@streamyx.com
5. Pesticide Applicator License Course (March.08)
pcam@streamyx.com
6. Pest Summit, 2008, Thailand(Aug.08)



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